

REQUEST FOR QUOTES

NEW 2022 - 2025 TANDEM SNOWPLOW/SAND TRUCK

Request for Quotes (RFQ) #: RFQ2025-02INF

Issued: January 6, 2025

Submission Deadline: January 20, 2025, at 10:00:00 AM local time



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1 INTRODUCTION

1.1 Invitation

This Request for Quotes (the "RFQ") issued by Beaver County (the "County") is an invitation to submit non-binding offers for the provision of one **NEW 2022 - 2025 TANDEM SNOWPLOW/SAND TRUCK WITH MID MOUNT SIDE WING AND SUMMERTIME GRAVEL BOX** further described in Part 4.1 - Deliverables, for the rates established in Appendix B. The Respondent selected pursuant to this RFQ process will be informed in writing. Respondents not selected will also be informed in writing.

For the purposes of this procurement process, the "County Contact" shall be:
Gary Gregory, Transportation Shop Supervisor

1.2 RFQ Timetable

Issue Date of RFQ: **January 6, 2025**

Submission Deadline: **January 20, 2025, at 10:00:00 AM local time**

1.3 No Guarantee of Volume of Work or Exclusivity of Agreement

Beaver County makes no guarantee of the value or volume of work to be assigned to the successful respondent.

1.4 Submission Instructions

All submissions whether delivered in person, sent by mail, courier or email should be directed to:

Beaver County
Box 140
5120-50 St
Ryley, AB, T0B 4A0
RFQ No. **RFQ2025-02INFR**
2022 - 2025 NEW TANDEM SNOWPLOW/SAND TRUCK

Attention: Peggy Ewert, Infrastructure Project Coordinator

Or submit via email to: pwtenders@beaver.ab.ca

Submissions are to be prominently marked with the RFQ title and number (see RFQ cover), with the full legal name and return address of the respondent, and with the Submission Deadline.

1.5 Respondents to Review RFQ

Respondents shall promptly examine all the documents comprising this RFQ and (a) shall report any errors, omissions or ambiguities and (b) may direct questions or seek additional information in writing by e-mail to the Beaver County Contact. Beaver County is under no obligation to provide additional information but may do so at its sole discretion. It is the responsibility of the Respondent to seek clarification from the Beaver County Contact on any matter it considers to be unclear. Beaver County shall not be responsible for any misunderstanding on the part of the Respondent concerning this RFQ or its process.

Respondents and their representatives may not contact individuals employed or engaged by any member of Beaver County, other than the Beaver County Contact, concerning matters regarding this RFQ. Only information received by the Beaver County Contact will be

considered in the RFQ process. All such communications must be in writing. Any respondent that does not follow these instructions may be disqualified.

1.6 All New Information to Respondents by Way of Addenda

This RFQ may be amended only by an addendum in accordance with this section. If Beaver County, for any reason, determines that it is necessary to provide additional information relating to this RFQ, such information will be communicated to all Respondents by addenda. Each addendum shall form an integral part of this RFQ. Such addenda may contain important information, including significant changes to this RFQ. Respondents are responsible for obtaining all addenda issued by Beaver County.

1.7 Amendment of Responses

Respondents may amend their responses prior to the Submission Deadline by submitting the amendment in a sealed package prominently marked with the RFQ title and number and the full legal name and return address of the respondent to the location set out above. Any amendment should clearly indicate which part of the response the amendment is intended to amend or replace.

1.8 Withdrawing Submissions

At any time throughout the RFQ process, a respondent may withdraw a submission. To affect a withdrawal, a notice of withdrawal must be sent to the County Contact and must be signed by an authorized representative. The County is under no obligation to return withdrawn submissions.

1.9 Litigation

Pursuant to Beaver County **Policy CORP-022 - Purchasing Policy**, suppliers who have initiated legal proceedings against Beaver County are ineligible to submit a quotes in response to this RFQ. For further information, please contact the Beaver County Contact.

[End of Part 1]

2 EVALUATION OF QUOTATIONS

2.1 Evaluation

Each RFQ will be evaluated on the basis of the criteria listed below and Beaver County will have the sole and unfettered discretion to award up to the maximum number of points for each criteria as listed below. By submitting a RFQ, the Respondent acknowledges and agrees that Beaver County has, and it is hereby entitled to exercise, the sole and unfettered discretion to award the points for the evaluation of the noted criteria. Beaver County will not publicly share evaluation results.

By submitting its RFQ, each Respondent acknowledges and agrees that it waives any right to contest in any legal proceedings, the decision of Beaver County to award points in respect of the criteria noted below.

The criteria and the maximum number of points for each criteria are as follows:

1. Price <ul style="list-style-type: none">Competitiveness of the proposed pricing	30 points
2. Proposed Warranty, Parts Supply, Service Delivery and Support <ul style="list-style-type: none">Proposed warranty provisionsService delivery and location of service delivery	30 points
3. Operator Preference <ul style="list-style-type: none">The County will consider the preference of the designated operator(s).	30 points
4. Availability for Delivery Date <ul style="list-style-type: none">Consideration of the availability and delivery dates ***Preference given to immediate availability***	10 points
Total Points	100 points

Subject to the Terms of Reference and Governing Law, the top-ranked respondent(s) as established under the evaluation will be selected for the provision of the Deliverables. The selected respondent will be expected to provide the Deliverables within the timeframe specified in the selection notice. Failure to do so may, among other things, result in the disqualification of the respondent and the selection of another respondent, or the cancellation of the RFQ.

2.2 Mandatory Requirements

Each quotation must include:

- Appendix B - Quotation Form completed and signed by an authorized representative of the respondent.

[End of Part 2]

3 TERMS OF REFERENCE AND GOVERNING LAW

In responding to this RFQ, and to be eligible for consideration, each Respondent must submit a completed and signed Quotation Form that, among other things, acknowledges its acceptance of the RFQ Terms of Reference and Governing Law as contained hereunder:

- a) this RFQ process is not intended to create a formal legally binding bidding process and shall not give rise to the legal rights or duties applied to a formal Contract A binding bidding process or any other legal obligations arising out of any tendering process contract or collateral contract, and instead shall be governed by the common law applicable to direct commercial negotiations;
- b) neither party shall have the right to make any claims (in contract, tort, or otherwise) against the other with respect to the award of a contract, the failure to award a contract or the failure to honour a quotation;
- c) the Respondent will bear its own costs associated with, or incurred in, the preparation and presentation of its quotation, including, if applicable, costs incurred for interviews or demonstrations;
- d) no legal obligation regarding the procurement of any good or service shall be created between the Respondent and Beaver County until Beaver County accepts the Respondent's offer in writing;
- e) when evaluating quotations, Beaver County may request further information from the Respondents or third parties in order to verify, clarify or supplement the information provided in the Respondent's submission, and Beaver County may revisit and re-evaluate the Respondent's submission or ranking on the basis of any such information;
- f) Beaver County may consider the Respondent's past performance on previous contracts, or any other relevant information taken into account by Beaver County when determining the acceptability of a Respondent;
- g) Beaver County may disqualify a Respondent for any conduct, situation or circumstance that constitutes a Conflict of Interest, as solely determined by Beaver County. "Conflict of Interest" shall have the meaning ascribed to it in the Quotation Form (Appendix B);
- h) the Respondent consents to Beaver County's collection of the information as contemplated under this RFQ for the uses contemplated under this RFQ;
- i) Beaver County will not return the submission, or any accompanying documentation submitted by a respondent;

- j) Beaver County may elect not to consider a Respondent whose quotation contains misrepresentations or any other inaccurate, misleading or incomplete information;
- k) Beaver County may prohibit a Respondent from participating in a procurement process based on poor past performance or based on inappropriate conduct and such inappropriate conduct shall include but not be limited to (i) the submission of quotations containing misrepresentations or any other inaccurate, misleading, or incomplete information, (ii) the refusal of the respondent to honour its pricing or other commitments made in its quotation, or (iii) any other conduct, situation, or circumstance, as solely determined by Beaver County, that constitutes a Conflict of Interest; and
- l) Beaver County may cancel this RFQ process at any time.

The parties also acknowledge that these terms (a) are included for greater certainty and are intended to be interpreted broadly and separately (with no particular provision intended to limit the scope of any other provision); (b) are non-exhaustive (and shall not be construed as intending to limit the pre-existing rights of the parties to engage in pre-contractual discussions in accordance with the common law governing direct commercial negotiations); and (c) are to be governed by, and interpreted and construed in accordance with, the laws of the province of Alberta and the federal laws of Canada applicable therein.

[End of Part 3]

4 RFQ PARTICULARS

4.1 Deliverables

Beaver County is requesting quotations for the purchase of one **NEW 2022 - 2025 TANDEM SNOWPLOW/SAND TRUCK WITH MID MOUNT SIDE WING AND SUMMERTIME GRAVEL BOX** as per the specifications listed below. Variations from the minimum specifications must be clearly identified. Existing units which meet the specifications or are close to the specifications will be considered. The lowest quotation may not necessarily be awarded.

- Diesel Engine - Minimum 400HP
- 1500 watt block heater and oil pan heater
- 18 Speed Manual H.D. Automatic
- Automatic Shift Manual
- Axle - Front: 20,000lbs minimum
- Axle - Rear: 40,000lbs minimum
- Differential 3 Way Lockup
- Hub Piloted
- Steel Rim
- Tires Front 31 5/80 R24.5 (Michelin ZXY3)
- Tires Rear Traction 11 R24.5 Tubeless Radial
- Wheel Base - 186" - 225"
- Air Ride Control Valve in Cab
- Dual Tanks, Aluminum
- Heavy Duty SINGLE Frame
- Right Side of the Cab (Vertical)
- White Preferred, others considered
- Air Ride
- Power Windows
- Tilt Steering
- Air Seat (Drivers)
- Air Conditioning
- AM/FM Radio with Bluetooth
- Dual heated west coast door mirrors with attached convex heated mirrors on left and right hand side door
- Under hood or Left Cab Mount
- Winter/Summer integral snow valve with in cab control
- Stationary - Plow Application
- Rear Pintle no slack hitch
- Air/Electrical plumbed to rear of truck
- Mid Mount 10' Snow Wing
- 12' two-way front mounted plow with quick attach
- Frame mounted quick attach stainless steel sander with hydraulic hoist - front delivery
- Front Mount pump with bumpers
- Truck plumbed for operation with spreader controls
- Hood Mounted LED plow lights with LED turn signals

- Dual Amber LED bar light mounted on stainless steel brackets on cab
- Triangular Reflectors
- Backup Alarm
- LED lights on sander to light up chute
- 15' summertime steel gravel box
- Sideboard brackets with wood side boards
- Mesh Manual Tarp
- Warranty Details/Coverage
- FOB Beaver County Transportation Shop, 5203-46st, Ryley, AB

The provision of the Deliverables will be governed by the terms and conditions set out in Appendix A - Terms and Conditions.

4.2 Dedicated Account Representative

The Supplier shall assign a dedicated account representative who is the single point of contact and can respond to inquiries as required. The Supplier will also provide notification of changes to the assigned representative, if required.

4.3 Corporate Profile, Demonstrated Experience and Qualifications

This criterion will be evaluated as follows:

- a) Corporate suitability and suitability of any parties in a joint venture and any subcontractors.
- b) Number of years the respondent has been providing similar goods and services relevant to Deliverables.
- c) References in accordance with instructions set out in Appendix B - Quotation Form

[End of Part 4]

5 APPENDIX A - TERMS AND CONDITIONS

5.1 Scope

Beaver County is requesting quotations for the purchase of one **NEW 2022 - 2025 TANDEM SNOWPLOW/SAND TRUCK WITH MID MOUNT SIDE WING AND SUMMERTIME GRAVEL BOX** described in 4.1 Deliverables.

5.2 Assignment

This Agreement shall be binding upon the parties' respective successors' obligations hereunder, upon written notice to the other party, to any of its subsidiaries and/or affiliated companies, without the consent of the other party. Furthermore, no goods and services to be provided by the Supplier hereunder shall be subcontracted to or provided on behalf of the Supplier by any third party, except upon prior written permission by the County. The County shall have the sole right to assign the Agreement.

5.3 Compliance with Laws

The Respondent shall be responsible for complying with all Federal, Provincial (Alberta), and Municipal laws, rules, regulations, and guidelines that apply.

5.4 Financial

The County reserves the right to investigate Supplier's financial position.

5.5 Supplier Performance / Default

Suppliers aware of potential or pending supply difficulties must notify the County immediately of such difficulties before lack of supply of products endangers the County's ability to supply products to user areas.

In the event of non-performance, the County reserves the right to acquire the items from alternative sources, and the Supplier shall be responsible for any costs beyond what has already been paid to the Supplier, required to complete the Work satisfactorily and will pay the amount thereof to the County on demand.

If the Supplier defaults or fails to perform in accordance with the Terms and Conditions of the offering or otherwise does not comply with any resulting Agreement as it affects the Supplier's obligations, the County will advise the Respondent in writing. If the default or deficiencies in performance are not resolved to the County's satisfaction within ten (10) days the County may, at its sole discretion, terminate any remaining portion of the Agreement with the Supplier upon five (5) days written notice delivered to the Supplier, free of any claim of the Supplier of every nature and kind.

5.6 Force Majeure

Neither party shall be responsible for any delay or failure to perform its obligations under this Agreement where such delay or failure is due to fire, flood, explosion, war, embargo, government action, Act of Public Authority, Act of God, or to any other cause beyond its control, except labour disruption.

In the Event of a Force Majeure, the party who is delayed or fails to perform shall give prompt notice to the other party and shall take all reasonable steps to eliminate the cause. Should the Force Majeure event last for longer than thirty (30) days, the County may terminate the Agreement by notice to the Supplier without further liability, expense, or cost of any kind.

5.7 Indemnification

The Supplier shall indemnify and hold the County harmless with respect to all withholding and all other taxes or amounts of any kind relating to employment of any of the persons providing services to the County with respect to this Agreement.

The Supplier shall indemnify and save harmless the County, its elected representatives and employees and agents from all claims, costs, losses, expenses, actions, and suits caused by or arising out of direct or indirect performance of this Agreement or by reason of any matter or thing being done, permitted or omitted to be done, by the Supplier, its subcontractors, agents or employees and whether occasioned by negligence. The County shall not be liable or responsible in any way for any personal injury or property damage of any nature whatsoever that may be suffered or sustained by the Supplier, or by any employee, agent or servant of the Supplier in the performance of this Agreement. Such indemnification shall survive this Agreement.

5.8 Jurisdiction

The parties agree that the laws of the Alberta shall govern the Agreement and the Courts of Alberta shall have sole and exclusive jurisdiction over any dispute or lawsuit between the parties.

5.9 Independent Contractor

The Supplier is an independent contractor in the performance of this Agreement. No employer/employee relationship will be created between the County and the Supplier, or between the County and the Supplier's employees, subcontractors or agents. No rights, privileges, benefits or compensation, other than those, which are expressly set out in the Agreement, will apply to the Supplier.

5.10 No Additional Payment

No increase in the price of the goods or services or any additional payment will be authorized by the County or made to the Supplier as a result of any change to the Agreement unless such increase or additional payment has been authorized in advance and in writing by the County's authorized representative.

5.11 Termination

The Agreement may be terminated, in whole or in part, without further obligation, liability or expense of any kind under the following conditions:

- a) should the Supplier be adjudged bankrupt, or become insolvent, the County may, without prejudice to any other right or remedy the Supplier may have, terminate the Agreement by giving the Supplier or their receiver or their trustee in bankruptcy, written notice;
- b) at any time upon notice for a major breach of the terms of this Agreement by the
- c) Supplier;
- d) at any time following the failure of the Supplier to remedy, repair, or correct any deficiency or defect upon receiving notice from the County;
- e) upon ten (10) days written notice to the Supplier from the County during the term of this Agreement, whereupon the County shall pay to the Supplier any fees and expenses due to the effective date of cancellation but not thereafter;

The County's rights of termination shall be in addition to any other rights or remedies it may have in law, in equity, or under this Agreement.

5.12 Environmental Protection

The Supplier's activities shall be conducted in compliance with all standards and all applicable statutes, regulations, bylaws, rules, declarations, directives and orders concerned with environmental assessment and protection as they may be amended, revised, consolidated or substituted from time to time.

[End of Part 5]

6 APPENDIX B – QUOTATION FORM

6.1 Respondent Information

Please fill out the following form, and name one person to be the contact for this RFQ response and for any clarifications or amendments that might be necessary.	
Full Legal Name of Company:	
Any Other Relevant Name under Which the Respondent Carries on	
Street Address:	
City, Province:	
Postal Code:	
Phone Number:	
Company Website (If Any):	
RFQ Contact Person And Title:	
RFQ Contact Phone:	
RFQ Contact E-mail:	

6.2 Acknowledgement of Terms of Reference and Governing Law

The respondent acknowledges that this RFQ process will be governed by the specific Terms of Reference and Governing Law set out in this RFQ, and that, among other things, the Terms of Reference and Governing Law confirm that this procurement process does not constitute a formal legally binding bidding process, and that there will be no legal relationship or obligations created until Beaver County accepts the respondent's offer in writing.

6.3 Ability to Provide Deliverables

The respondent has carefully examined this RFQ and has a clear and comprehensive knowledge of the Deliverables required. The respondent represents and warrants its ability to provide the Deliverables in accordance with the requirements of the RFQ for the pricing set out below.

6.4 Non-binding Price Estimates

Respondents should provide pricing for the Deliverables in 4.1. Beaver County reserves the right to award the RFQ in any manner the County deems necessary.

The respondent confirms that the pricing information provided is accurate. The respondent acknowledges that any inaccurate, misleading or incomplete information, including

withdrawn or altered pricing, could adversely impact the acceptance of its quotation or its eligibility for future work. The respondent acknowledges that the pricing is provided in Canadian dollars and includes all applicable duties and taxes except for Goods and Services Tax (GST), which should be itemized separately, all labour and material costs, all travel and carriage costs, all insurance costs, all costs of delivery to Beaver County, all costs of installation and set-up, including any pre-delivery inspection charges and all other overhead, including any fees or other charges required by law.

6.5 Addenda

The respondent is deemed to have read and accepted all addenda issued by Beaver County. The onus remains on respondents to make any necessary amendments to their quotations based on the addenda. The respondent is requested to confirm that it has received all addenda by listing the addenda numbers or, if no addenda were issued, by writing the word "None" on the following line:_____.

Respondents who fail to complete this section will be deemed to have received all posted addenda.

6.6 Conflict of Interest

Prior to completing this portion of the Quotation Form, respondents should refer to the following definition of Conflict of Interest:

"Conflict of Interest" includes, but is not limited to, any situation or circumstance where;

- a) in relation to the bidding process, the respondent has an unfair advantage or engages in conduct, directly or indirectly, that may give it an unfair advantage, including but not limited to (i) having, or having access to, information in the preparation of its quotation that is confidential and not available to other respondents, (ii) communicating with any person with a view to influencing preferred treatment in the RFQ process, or (iii) engaging in conduct that compromises, or could be seen to compromise, the integrity of the open and competitive RFQ process and render that process non-competitive and unfair; or
- b) in relation to the performance of its contractual obligations contemplated in the Agreement that is the subject of this procurement, the respondent's other commitments, relationships or financial interests (i) could, or could be seen to, exercise an improper influence over the objective, unbiased and impartial exercise of its independent judgement, or (ii) could, or could be seen to, compromise, impair or be incompatible with the effective performance of its contractual obligations.

If the box below is left blank, the respondent will be deemed to declare that (a) there was no Conflict of Interest in preparing its quotation; and (b) there is no foreseeable Conflict of Interest in performing the contractual obligations contemplated in the RFQ.

Otherwise, if the statement below applies, check the box.

The respondent declares that there is an actual or potential Conflict of Interest relating to the preparation of its quotation, and/or the respondent foresees an actual or potential Conflict of Interest in performing the contractual obligations contemplated in the RFQ.

If the respondent declares an actual or potential Conflict of Interest by marking the box above, the respondent must set out below details of the actual or potential Conflict of Interest, and must explain why the respondent believes that the Conflict of Interest should not result in disqualification from the RFQ process:

6.7 Confidential Information of Respondent

A respondent should identify any information in its quotation, or any accompanying documentation supplied in confidence for which confidentiality is to be maintained by Beaver County. The confidentiality of such information will be maintained by Beaver County, except as otherwise required by law or by order of a court or tribunal. Respondents are advised that their quotations will, as necessary, be disclosed on a confidential basis, to Beaver County's advisers retained for the purpose of evaluating or participating in the evaluation of their quotations. If a respondent has any questions about the collection and use of personal information pursuant to this RFQ, questions are to be submitted to the Beaver County contact.

6.8 Bid Amount

Bid details to be entered below. **Bids will only be accepted in Canadian funds**

NEW 2022 - 2025 TANDEM SNOWPLOW/SAND TRUCK WITH MID MOUNT SIDE WING AND SUMMERTIME GRAVEL BOX				
YEAR:				
MAKE:				
MODEL:				
SPECIFICATIONS		MEETS or EXCEEDS SPECIFICATIONS?		
		YES	NO	DIFFERENCE
ENGINE	Diesel Engine - Minimum 400HP Please state amount			
STARTING AID	1500 watt block heater and oil pan heater			
TRANSMISSION	18 Speed Manual H.D. Automatic			
OPTIONS	Automatic Shift Manual			
WHEELS	Axle - Front: 20,000lbs minimum			
	Axle - Rear: 46,000lbs minimum			
	Differential 3 Way Lockup - State Ratio			
	Hub Piloted			
	Steel Rim			
	Tires Front 31 5/80 R24.5 (Michelin ZXY3)			
	Tires Rear Traction 11 R24.5 Tubeless Radial			
	Wheel Base - 186" - 225"			
SUSPENSION	Air Ride Control Valve in Cab			
FUEL TANKS	Dual Tanks, Aluminum, State Size			
FRAME	Heavy Duty SINGLE Frame - List Rating			
EXHAUST	Right Side of the Cab (Vertical)			
CAB	White Preferred, others considered			
	Air Ride			
	Power Windows			
	Tilt Steering			
	Air Seat (Drivers)			
	Air Conditioning			
	AM/FM Radio with Bluetooth			
MIRRORS	Dual heated west coast door mirrors with attached convex heated mirrors on left and right hand side door			
AIR FILTER	Under hood or Left Cab Mount			
	Winter/Summer integral snow valve with in cab control			

FRONT GRILL	Stationary - Plow Application			
TRAILER PACKAGE	Rear Pintle no slack hitch			
	Air/Electrical plumbed to rear of truck			
PLOW ATTACHMENTS	Mid Mount 10' Snow Wing			
	12' two-way front mounted plow with quick attach			
SANDER	Frame mounted quick attach stainless steel sander with hydraulic hoist - front delivery			
HYDRAULICS	Front Mount pump with bumpers			
	Truck plumbed for operation with spreader controls			
SAFETY	Hood Mounted LED plow lights with LED turn signals			
	Dual Amber LED bar light mounted on stainless steel brackets on cab			
	Triangular Reflectors			
	Backup Alarm			
	LED lights on sander to light up chute			
GRAVEL BOX	Summertime steel gravel box to fit 15'			
	Sideboard brackets with wood side boards			
TARP	Mesh Manual Tarp			
WARRANTY	Please attach full details on separate sheet including both manufacturer and dealer warranties. State if parts and labour are included.			
DELIVERY	FOB Beaver County Transportation Shop 5203-46st, Ryley, AB			
BASE PRICE: (no GST)				
OPTION PRICING: (If applicable)				
GUARANTEED DELIVERY DATE:				

6.9 Relevant Experience and References

Each respondent is requested to provide three (3) relevant project references from clients who have obtained similar goods to those requested in the RFQ from the respondent in the last five (5) years.

Reference #1

Company Name:	
Company Address:	
Contact Name:	
Contact Phone Number:	
Date Work Provided:	
Type of Work Provided:	

Reference #2

Company Name:	
Company Address:	
Contact Name:	
Contact Phone Number:	
Date Work Provided:	
Type of Work Provided:	

Reference #3

Company Name:	
Company Address:	
Contact Name:	
Contact Phone Number:	
Date Work Provided:	
Type of Work Provided:	

6.10 Signatures

Signed, sealed, and submitted for and on behalf of:

Company

Name:

_____ (Apply SEAL above)

Name & Title:

_____ (Please Print or Type)

Signature:

Witness:

Dated at

_____ on this _____ day of _____, 20 _____

[End of Part 6]